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## **Connolly Showcases Pharmacy Recovery Audit Expertise**

*White Paper Offers Insight into Industry Complexities*

Atlanta, GA – Connolly, Inc. has released a thought leadership white paper geared to assist chain pharmacies in their battle against supply shortages and other disruptions. In the release, Connolly explains how adopting a set of best practices can curtail what ends up being an expensive and time consuming inevitability for most chain pharmacies; obtaining substitutions due to prescription drug supply shortages. “There are some things pharmacies can do to protect themselves against events beyond their control which otherwise would negatively affect them financially,” says Gary Giger, Connolly Principal and pharmacy subject matter expert.

Connolly, the largest privately-held recovery audit firm in the world, is the leader in pharmacy auditing and has relationships with clients accounting for 78% of the total chain, supermarket and mass merchant pharmacies in the United States. In providing recovery audit services for 19 of the top 20 US retailers, Connolly is the logical choice when it comes to expanding audit scope into pharmacy. “Our excellent relationships with our existing clients, some of which have been in place for decades, allowed us to progress quickly into the pharmacy arena,” said Mr. Giger, who oversees the Pharmacy Center of Excellence in Champaign, Illinois. “By applying our tried and true methods of recovery auditing, and continuing to develop software tools we tailor to specific needs such as pharmacy, we were able to quickly make a difference for a number of clients.” A pharmacy recovery audit, like other recovery audits, recoups overpayments made to vendors due to billing and other errors. In addition, clients are given process improvement recommendations that minimize similar types of errors going forward.

Connolly released the white paper at their signature retail event last month, PEAKS, the **Post-audit Expertise And Knowledge Sharing** summit which was attended by 32 clients. “Our goal in developing the white paper was to help our clients understand how we can help protect them against damaging disruptions,” said Michael Wilson, Director of Marketing for Connolly who oversaw the development of the publication.

For more information about the white paper “Chain Pharmacy Procurement” please contact Connolly Principal Gary Giger at [gary.giger@connolly.com](mailto:gary.giger@connolly.com).

**About Connolly** - Headquartered in Atlanta, Georgia, and with offices throughout the U.S., Canada and the U.K., Connolly Inc. is the world’s largest privately-held provider of recovery auditing services. With more than 1,000 employees serving 122 clients globally, Connolly reviews more than a trillion transactions annually, recovering nearly a billion dollars a year in overpayments. Connolly services its clients through three lines of business: Healthcare, Retail, and Commercial. In addition, Connolly reviews contracts for non-compliance and offers process improvement recommendations that mitigate future financial losses. Connolly was founded in 1979, and currently provides services for 19 of the top 20 U.S. retailers and seven of the top eight healthcare payers. Connolly maintains a 97% customer satisfaction rating, is consistently listed on the Inc. 5000 list of the fastest-growing private companies in America, and has twice been named “One of the Best Places to Work in Connecticut.” Connolly’s Audit Support Center is located in Wilton, CT. Connolly is a trademark of Connolly, Inc. Copyright © 2011



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